

# Joseph Azzara, CFP®

## Managing Partner, Senior Financial Advisor



### Contact Joseph Azzara

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**Every day, Joe wakes up energized knowing he has the opportunity to make generational differences in his clients' lives.** An industry veteran of nearly three decades, he has held various roles from branch manager to district manager at H&R Block. Those experiences and learnings inspired him to pursue what he knows to be his dream role as a financial advisor.

To him, the greatest feeling is helping clients achieve their financial goals — and he frequently feels rewarded.

### Putting Clients On a Pedestal

Joe believes in giving his clients only the best possible service and investment planning. That is why he put in the extra hours to earn his CERTIFIED FINANCIAL PLANNER® certification in 2005. He believes his clients have noticed and appreciate his dedication, as Joe is often the first person they call when a major life event occurs: Everything from the birth of a child to the death of a family member and even divorce.

His investment philosophy comes down to the maxim of doing whatever is needed to best fulfill his clients' objectives. To

accomplish this, Joe leans into the latest technology, his 28 years of experience and the incredible insights provided by Wells Fargo Advisors Financial Network.

While more information and technology might drive investors to make emotional — instead of rational — decisions, Joe delivers a human touch, underscored by his steadying financial guidance to help achieve optimal outcomes based on a crystal-clear understanding of what his clients want to accomplish.

### Outside of Work

Joe and his wife Angela live in Phoenixville, PA and are the proud parents of two daughters and a son. A familial passion for athletics means you'll find his children competing in basketball, lacrosse or baseball, while Joe has played and coached just about every sport there is. He also ran the Collegeville Jaguars AAU (basketball) organization for five years and is currently coaches the Spring-Ford Middle School girls' basketball team in his spare time.

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### ABOUT WELLS FARGO ADVISORS FINANCIAL NETWORK

For more than 20 years, Wells Fargo Advisors Financial Network, the independent contractor business model of Wells Fargo Wealth & Investment Management (WIM), has offered financial advisors more control, flexibility, and growth around business ownership as well as support from one of the nation's largest financial institutions. WIM provides financial products and services through various bank and brokerage affiliates of Wells Fargo & Company. Investment products and services are offered through Wells Fargo Advisors Financial Network, LLC, Member SIPC (WFAFN), a registered broker-dealer and non-bank affiliate of Wells Fargo & Company. Any other referenced entity is a separate entity from WFAFN.